



CORPORATE HEADQUARTERS  
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medco-athletics.com

APC-23

BID # \_\_\_\_\_

As a valued customer, Medco Sports Medicine is pleased to offer the following discounts and terms on our entire catalog of items:

**Pricing Discount:**

- Medco Owned Brands<sup>1</sup>: 25% off catalog price
- Materials and Supplies: 20% off catalog price
- Equipment (Capital) and Furniture: 15% off catalog price<sup>2</sup>
- Athletic Tape: 12% off catalog price
- Athletic Trainer Kits/Bags: 12% off catalog price

*Exceptions: The categories of items below have manufacturer mandated minimum pricing. Contact Medco Sales Support for pricing.*

- Select Treatment Furniture & other Equipment – Game Ready, Normatec, Ice Machines, Whirlpools, AEDs
- Gatorade High School Performance Packages
- Rx Items
- Medco Exclusive Products - HyperIce, SidelinER, Therm-X & Vectors by Kayezen

**F.O.B. Destination: (note exception)**

Items will be quoted F.O.B. destination for ground shipments as required by bid specifications.

<sup>2</sup> *Exceptions: Capital items may incur lift gate, inside delivery, or installation charges.*

*Certain other items may incur DOT required hazardous material fee of \$25.00.*

**Custom Orders:**

Some items on your order may be color and/or size specific. Please indicate on your order which size and/or color you desire when placing orders for tables, stools, cabinets, equipment, etc. Custom orders are non-returnable.

As always, we thank you for the opportunity to serve your organization. Any pricing inquiries may be directed to MedcoSalesSupport@MedcoSupply.com or to CustomerSupport@MedcoSupply.com for general information.

Sincerely,

Medco Sports Medicine

**<sup>1</sup> MEDCO Owned Brands:**

*25% discount on MEDCO brands also includes Cramer products, Medco Pro-Trainer, Biofreeze, Theraband, Therapearl, Active Ankle, Bon Vital, and all other Medco branded items. Some restrictions may apply.*

