
REQUEST FOR PROPOSALS



LAFOURCHE PARISH SCHOOL DISTRICT

E-RATE CATEGORY 2 PRODUCTS AND SERVICES

EVENT	DATE	TIME	LOCATION
RELEASE RFP	JANUARY 10, 2022	4:00 P.M. (CST)	ADVERTISEMENTS, CENTRALBIDDING.COM, EPC PORTAL
INQUIRY OPENS	JANUARY 13, 2022	9:00 A.M. (CST)	jtobias@mylpsd.com
INQUIRY CLOSES	FEBRUARY 11, 2022	4:00 P. M. (CST)	jtobias@mylpsd.com
SUBMISSION DEADLINE	FEBRUARY 14, 2022	2:00 P.M. (CST)	SCHOOL BOARD OFFICE 701 EAST 7 TH ST. THIBODEAUX, LA. 70301
PUBLIC BID OPENING	FEBRUARY 14, 2022	2:00 P.M. (CST)	SCHOOL BOARD OFFICE 701 EAST 7 TH ST. THIBODEAUX, LA. 70301



LAFOURCHE PARISH SCHOOL DISTRICT

E-Rate Proposal for E-Rate Category 2 Products and Services NOTICE TO BIDDERS

LAFOURCHE PARISH SCHOOL BOARD, aka "District," seeks Category 2 Products and services proposals.

The District operates 48 eligible entities, including schools and non-instructional facilities. As of October 1, 2020, the District reported an enrollment of 14,246 PK-12 students.

The District is seeking bids for E-rate eligible equipment, new and renewal licenses, support warranties for new equipment, cabling, Managed Internal Broadband Services, and Basic Maintenance for renewal of support warranties.

Proposals may also be uploaded to Bid Sync at <https://www.centralbidding.com>. LAFOURCHE PARISH SCHOOL BOARD is not liable for any fees, delays in uploading, website errors, or other issues that may cause a response to be delayed beyond the deadline.

US Postal mail or sealed hand-delivered to:

LAFOURCHE PARISH SCHOOL BOARD

Attention: Jennifer Tobias, Purchasing Agent

701 East 7th Street

Thibodaux, LA 70301

DEADLINE Monday, February 14, 2022

If further information is needed, please email:

jtobias@mylpsd.com

Proposals must be received no later than:

Monday, February 14, 2022, at 2:00 PM (CST)

*Note: All correspondence must be in writing due to USAC selective review requirements

1 GENERAL TERMS AND DEFINITIONS..... 4

2 STANDARD TERMS AND CONDITIONS..... 7

3 SPECIAL TERMS AND CONDITIONS (EQUIPMENT, MATERIALS, OR SUPPLIES)..... 11

4 EVALUATION PROCESS..... 12

5 PRICING..... 13

6 OVERVIEW OF SERVICES..... 15

7 REQUIREMENTS..... 16

8 MINIMUM CONTRACTOR QUALIFICATIONS..... 16

9 SYSTEM MANAGEMENT..... 19

10 SWITCH OPTIONS..... 19

11 FIBER SWITCH MODULE OR CABLE REPLACEMENT OPTION..... 20

12 SOFTWARE, SUPPORT, LICENSES, WARRANTY..... 22

13 PROJECT PLAN MANAGEMENT..... 23

14 RENEWAL OF LICENSES (INTERNAL CONNECTIONS)..... 24

15 TRAINING..... 24

16 ORDER OF INSTALLATIONS..... 24

17 ON-SITE REQUIREMENTS..... 24

18 INTERACTION WITH STUDENTS..... 24

19 CUSTOMIZED PROPOSALS AND PRICING CLAUSES..... 25

20 PROPOSAL PRICE FORMAT REQUIREMENTS FOR ALL OPTIONS..... 25

21 DEADLINES..... 25

22 EVENT CALENDAR..... 26

23 PRICING FORM INTERNAL CONNECTIONS..... 27

24 RENEWAL OF LICENSES FOR EXISTING EQUIPMENT..... 31

25 CERTIFICATION REGARD LOBBYING..... 32

26 CERTIFICATE OF INDEPENDENT PRICE DETERMINATION..... 33

1 GENERAL TERMS AND DEFINITIONS

TERMS	DEFINITION
ADDENDUM	A Document or information attached or added to clarify, modify, or support the information in the REQUEST FOR PROPOSAL. All Addendums will be uploaded to the E-Rate Portal (EPC) and BidSync website.
ADMINISTRATIVE BID APPROVAL	The District's final review by the administrative authority to accept or reject a bid that complies or does not comply fully with the Request for Proposal (RFP). Submissions may be disqualified for reasons outlined in the Request for Proposal.
AGREEMENT	A contract that has been agreed upon and signed by the District. The Agreement will be a letter of award, purchase order, or another legally binding contract in some cases.
ASSIGNMENT OF CONTRACT OR PURCHASE ORDER	The bidder(s) shall not assign or transfer by operation of law or otherwise any rights, burdens, duties, or obligations without the prior written consent of the District. Notification of corporate take-overs or mergers must be reported to the District.
BEST AND FINAL OFFER (BAFO)	The District reserves the right to conduct a BAFO with one or more Proposers determined by the evaluation committee to be susceptible of being selected for an award. The Vendor(s) chosen will receive written notification of their selection, with a list of specific items to be addressed in the BAFO along with instructions for submittal. The BAFO negotiation may be used to assist the District in clarifying the scope of work. The evaluation criteria for a BAFO will be the same as the evaluation used in Round 1.
BID	The Vendor's response to the Request for Proposals is a BID.
CONFLICT OF INTEREST	A Conflict of Interest shall exist when a Vendor or any affiliated person or business entity provides goods or services under a Contract Award whereby one or more personal, business, or financial interests or relationships exist which would cause a reasonable individual with knowledge of the relevant facts to question the integrity or impartiality of those who are or will be acting on behalf of the District.
CONTRACT AWARD	The acceptance of a Quote, Bid, Proposal, or Offer; a Purchase Order, Contract Agreement, or other formal notification of award issued by an authorized official of the District. The term 'contract award' refers to the process of formally notifying the Vendor they have been selected as the supplier for a particular contract.

CONTRACT TERM	The length of time a Contract or Agreement will be available for use by the District. Voluntary extensions may be available as an option to extend the contract term.
DEFAULT BY CONTRACTOR	The District shall hold the bidder(s) responsible for any damage, which may be sustained due to failure to comply with any terms or conditions listed herein. It is expressly provided and agreed that time shall be of the essence in meeting the contract delivery requirements. If the successful bidder(s) fails to deliver services listed herein at the prices named and at the time and place herein stated or otherwise fails or neglects to comply with the terms of the bid, the District may, upon written notice to the bidder, cancel the contract in its entirety or cancel or rescind any or all items affected by such default, and may, whether or not the contract is canceled in whole or in part. The District may consider the second winner or re-advertise all services in their entirety.
EQUIVALENT	A replacement for a good or service that achieves the same result and has the same functionality as the product or service requested in the RFP All equivalent goods and services will be considered that meet the definition.
INVOICES AND PAYMENTS	All vendors submitting proposals must agree to invoice the District their monthly discount obligation portion and then send a Service Provider Invoice (SPI) to USAC for the eligible share. Invoices must show both the Funding Request Number (FRN) for each service, site location, the total monthly cost, the discount portion owed by District, and the amount billed to USAC.
NOTICE OF INTENT AWARD	A formal, written document issued by an authorized official of the District informing a Vendor that a Contract has been awarded to the Vendor based on its Solicitation Response. The finance committee, school board, and other authorizing bodies must approve the final Agreement in some cases.
PRICE	Prices should be typed and shown as instructed on the sample price form for each item, in the amount of quantity specified in the bid form. The District is exempt from all state taxes; therefore, taxes should not be included. The price should consist of any port charges and other items. All additional fees must be fully explained and listed on the sample pricing forms. Additionally, the District requires ALL E-Rate ineligible items to be listed separately (e.g., Antivirus software, content filtering). Errors may be crossed out and corrections made before bid opening only and must be initialed in ink by the person signing the bid or bidder's authorized representative. If there should be a decrease in prices of the items bid (LCP) during the contract period, a corresponding reduction in costs on

	the balance of the services shall be made to the District for as long as the lower prices are in effect.
PROTEST OF A SOLICITATION OR AWARD	Any person who is aggrieved in connection with the solicitation or award of a contract shall have an opportunity to protest to the District. Protest concerning a solicitation shall be submitted in writing at least two (2) days before the opening of bids. Protest concerning the award of a contract shall be submitted in writing within fourteen (14) days after the contract award.
QUANTITY AND QUALITY OF MATERIALS OR SERVICES	The successful bidder(s) shall furnish and deliver the services or products designated in the bid. All services or products provided under the contract shall be by the bid specifications. There are no understandings, agreements, representations, or warranties, express or implied, not specified in the Agreement. The District may adjust quantities as needed. The amounts are based on the best estimate of the quantities time of posting Form 470.
TERMINATION OF AGREEMENT	The District may terminate agreements upon giving thirty days advance written notice of intent to terminate the contract for a good cause. (e. g. failure to deliver services, failure to comply with the conditions and specifications within the RFP).
MANUFACTURER SUGGESTED RETAIL PRICE (MSRP)	The Manufacturer Suggested Retail Price (MSRP) is the price a Manufacturer recommends selling its product by resellers.
PENDING TARIFFS	A tariff is a tax imposed by a country's government or a supranational union on imports or exports of goods.
INFLATION AND CONSUMER PRICE INDEX	Inflation is an overall increase in the prices of goods or services in an economy as measured by the Consumer Price Index.

2 STANDARD TERMS AND CONDITIONS

2.1 Request for Proposal Form.

Unless otherwise provided, all written proposals must be submitted in the RFP package with the required forms provided and must be signed. Bids submitted in the following manner will not be accepted:

- a) RFP required forms contain no signature
- b) Proposal filled out in pencil
- c) Proposal not submitted in compliance with School Board's standard Proposal package and RFP form
- d) Proposal sent by Email or Fax

2.2 Proposal Response Format and Details.

2.3 Executive Summary.

The one- or two-page executive summary describes the Vendor's proposal briefly. This summary should highlight the significant features of the proposal. The summary indicates any requirements that the Vendor cannot meet. The reader should determine the essence of the proposal by reading the executive summary. All pages must be numbered consecutively, and the Vendor's name should appear in the header or footer.

2.4 Detailed Proposal.

This section should constitute a significant portion of the proposal and must contain the following:

- a) The proposal must include a complete narrative of the Vendor's assessment of the work to be performed, the Vendor's ability and approach, and the resources necessary to fulfill the requirements. It should demonstrate an understanding of the desired overall performance expectations. Indicate any options or alternatives proposed.
- b) The Vendor must respond to each specification. Proposals lacking responses may be rejected. For ease in evaluation, the Vendor's response must immediately follow each item/specification (paragraph, sub-paragraph, etc.).
- c) Accept and comply - Follow this response with a brief, concise explanation that adequately details Vendor's ability to meet the specified requirement unless the specification/requirement is clearly (unequivocally) a "yes or no," "can do or can't do," "will or will not comply" type of specification, in which case "Accept and comply," without an accompanying explanation, will suffice.
- d) Accept and comply with an exception - The Vendor must clearly state the difference between the specification and the Vendor's ability to meet the requirement(s) of the specification.
- e) Cannot comply - Follow this response with sufficient detail that explains why the specification cannot be met.

- f) The proposal response must submit exceptions and additions to the Standard Terms and Conditions. Exceptions, additions, service level agreements, etc., submitted after the date and time for receipt of proposals will not be considered. The Vendor must submit a redline document identifying the proposed exceptions to the RFP terms and conditions with the proposal submission for review and evaluation purposes. The Vendor must provide the name, contact information, and access to the person(s) directly involved in legal negotiations of the terms and conditions in the proposal response.

2.5 Proposal Copies.

If the proposal package is mailed, it must include one original and five duplicate copies of each proposal, plus one separate electronic copy in PDF format. Electronic copies should be submitted on a clearly labeled flash drive. The Vendor's responsibility is to make sure all documents are uploaded to the drive and readable. All materials submitted in the proposal MUST be included in the electronic copy.

- 2.6 Vendors that opt to upload to the electronic bidding site should check the Site for any additional fees or special considerations. Only one electronic copy must be uploaded. The District is not responsible for any late uploads due to the 3rd party website errors. Vendors are encouraged not to wait until the last minute to upload to the Site.

2.7 Receipt of Proposals.

To be considered, the entire RFP must be received at the address specified in this RFP before the Public Bid Opening on February 14, 2022, at 2:00 PM Central Standard Time. Any proposals received after proposal opening time will be returned unopened.

2.8 Standards of Quality.

Any product or services proposal shall conform to all applicable federal and state laws and regulations and the specifications contained in the solicitation. Unless otherwise specified in the solicitation, any manufacturer's name, trademark, brand name, or catalog number used in the specifications describe the standard of quality, performance, and characteristics desired and is not intended to limit or restrict competition. Similar products will be accepted. Vendors submitting a proposal must specify the brand and model number of the product offered in their proposals. Proposals not specifying brand and model number will not be considered as providing the exact products specified in the solicitation. Objections to the specifications or RFP conditions must be filed in writing and received by the Purchasing Department at least five (5) days before the date of the RFP opening.

2.9 Descriptive Information.

Vendors submitting a proposal that offers an equivalent brand or model should provide, with the RFP information, such illustrations, descriptive literature, and technical data sufficient for the School Board's Purchasing Department to evaluate quality, suitability, and compliance with the specifications in the RFP. Failure to submit descriptive information may cause the proposal to be rejected. The manufacturer shall validate any change made to the manufacturer's public specifications provided for a product. If an item or items offered do not fully comply with specifications (including brand and product number), Vendors submitting a proposal must state in which respect item(s) deviate. Failure to note exceptions on the RFP

form will not relieve the successful Vendor(s) from supplying the actual products requested or an equivalent.

In November 2019, the FCC released the [Supply Chain First Report and Order](#) adopting a rule (47 CFR Section 54.9) which prohibits the use of Universal Service Fund (USF) support to purchase, obtain, maintain, improve, modify, operate, manage, or otherwise support equipment or services produced or provided by companies found to pose a national security threat to the integrity of communications networks or the communications supply chain.

In the [Supply Chain Second Report and Order](#), the FCC adopted a second, additional rule (47 CFR Section 54.10) to implement the Secure and Trusted Communications Networks Act of 2019. This rule prohibits future use of certain federal subsidies, including USF funds or funding appropriated to the COVID-19 Broadband Programs, to purchase, rent, lease, or otherwise obtain any covered communications equipment or service, or maintain any covered communications equipment or service previously purchased, rented, leased, or otherwise obtained, identified on the FCC-issued [Covered List](#), released on March 12, 2021 (and updated as needed). All Vendors will be required to sign the certification Page ____)

2.10 Public Bid Opening.

Vendors submitting a proposal may attend the RFP opening. Still, no opinions concerning the ultimate contract award will be given at the RFP opening or during the evaluation process. Vendors submitting a response to the solicitation, whether successful or unsuccessful, will be provided a copy of the tabulated results.

2.11 Withdrawal of Proposals.

A Vendor submitting a proposal may only withdraw their proposal within forty-eight (48) hours after the RFP opening, excluding Saturdays, Sundays, and legal holidays, for good cause as provided in La. RS 38:2214 C for obvious, unintentional, and substantial mechanical, clerical, or mathematical errors, or errors of accidental omission of a considerable quantity of work, labor, material, or services made directly in the compilation of the proposal.

2.12 Awards.

The LPSD reserves the right to award items separately, grouped, or on an all-or-none basis and reject any proposals and waive any informalities. The purchase order and contract mailed or delivered to the successful Vendor is the official authorization to provide the materials, supplies, or equipment.

2.13 Deliveries.

Proposals may be rejected if the delivery time indicated is longer than that specified in the RFP Platform Delivery FOB Destination. The successful Vendor shall deliver, and unload purchased items to the dock of the designated point of receipt. All cartage, drayage, packaging, handling, palletizing, etc., shall be included in the proposal price. Include a copy of the invoice as a packaging list with each shipment.

2.14 Taxes.

The Vendor is responsible for including all applicable taxes in the proposal price. The LPSD is exempt from all state and local sales and use taxes.

2.15 New Products.

Unless specifically called for in the RFP, all products for purchase must be new, never previously used, and the current model and packaging. Unless otherwise specified in the solicitation, no remanufactured, demonstrated, used, end-of-life, or irregular product will be considered for purchase. The manufacturer's standard support warranty of 3-years and license agreements up to 5-years should be included in the proposal.

2.16 Contract Renewals.

Upon Agreement of the LPSD and the Contractor, a term contract may be extended for two additional twelve-month periods at a price in the contract or the annual validated price and the same terms and conditions in the RFP. In such cases, the total contract cannot exceed sixty (60) months.

2.17 Contract Cancellation.

The LPSD has the right to cancel any contract, by its purchasing rules and regulations, for cause, including but not limited to, the following:

2.17.1 Failure to deliver within the time specified in the contract.

2.17.2 Failure of the product or service to meet specifications, conform to sample quality, or to be delivered in good condition.

2.17.3 Misrepresentation by the Contractor.

2.17.4 Fraud, collusion, conspiracy, or other unlawful means of obtaining any contract with the LPSD.

2.17.5 Conflict of contract provisions with constitutional or statutory requirements of state or federal law; or any other breach of contract.

2.17.6 LPSD's lack of funding resources

2.18 The Default of the Contractor.

Failure to deliver within the time specified in the RFP will constitute a default and may cause cancellation of the contract. The LPSD has determined that the Contractor is in default. According to the evaluation matrix, the School Board reserves the right to purchase any products or services covered by the Agreement from the next highest scorer.

2.19 Order of Priority.

If there is a conflict between the Instructions for Vendors Submitting a Proposal or Standard Terms and Conditions or Special Terms and Conditions, the Special Term and Conditions shall govern.

2.20 Applicable Law.

All contracts shall be construed by and governed by the laws of the State of Louisiana.

2.21 Equal Opportunity.

By submitting and signing the proposal, Vendors offering a proposal must agree that the company will not discriminate in rendering services to or employment of individuals because of race, religion, sex, age, national origin, handicap, or disability. Vendors submitting a Proposal shall keep informed of and comply with all E-Rate, federal, state, and local laws, ordinances, and regulations that affect Vendor's employees or prospective employees.

2.22 Indemnity.

The Contractor agrees, upon receipt of written notice of a claim or action, to defend the complaint and to take other appropriate measures to indemnify, and hold harmless, the LPSD, and its members, its officers, its agents, and its employees from and against all claims and actions for bodily injury, death or property damages caused by the fault of a contractor, its officers, its agents, or its employees. The Contractor is obligated to repay only to the extent of the Contractor's responsibility, its officers, agents, or employees. However, the Contractor shall have no obligation as set forth above concerning any claim or action from bodily injury, death, or property damages arising out of the fault of the LPSD, its members, its officers, its agents, or its employees.

3 SPECIAL TERMS AND CONDITIONS (EQUIPMENT, MATERIALS, OR SUPPLIES)

3.1 Invoices.

3.2 The Contractor will submit invoices to the Information Technology Department, LAFOURCHE PARISH SCHOOL BOARD 805 EAST 7TH STREET THIBODEAUX, LA. 70301. The invoice shall refer to the delivery ticket number, delivery date, purchase/release order number, quantity, unit price, and delivery point. A separate invoice for each order delivered and accepted shall be submitted directly to the Purchasing Department by the Contractor in duplicate. Invoices shall show the amount of any cash discount and shall be provided on the Contractor's invoice form. No invoice shall be submitted without prior approval of E-Rate funding and by the Information Technology Director or his designee. Invoices MUST show the Funding Request Number, the E-Rate Discount, and the amount billed to the E-Rate Program. All ineligible items must be billed separately.

3.3 Payment.

Payment will be made based on the unit price as listed in the contract or the annual validated cost. Unless otherwise specified, the District's discount share payment will be made within thirty (30) days after receipt of invoice, delivery, and authorized inspection and acceptance, whichever occurs last.

LAFOURCHE PARISH SCHOOL System shall be billed for the District's E-Rate discount share using the Service Provider Invoice (SPI) billing method. The Vendor is responsible for charging Universal Service Administrative Company (USAC) directly, and Lafourche Parish School District is not responsible for the vendor missing invoice deadlines, vendor billing errors, or related issues that would result in a loss of E-rate funding due to billing.

3.4 Suspensions and Debarments.

Persons and companies that have been convicted of criminal violations or held civilly liable for individual acts arising from their participation in the Schools and Libraries (E-rate) Program and other federal

programs are subject to suspension and debarment from the program. The Federal Communications Commission (FCC.) Suspension and Debarment regulations were announced in the Second Report and Order and Further Notice of Proposed Rulemaking ([FCC 03-101](#) released April 30, 2003).

FCC rules provide that there are two stages to this process.

- a) First, when the FCC becomes aware that a person or company has been convicted of a crime or judged civilly liable for individual acts arising out of that person's participation in the program, the FCC suspends that person or company from activities related to the program. The FCC issues a Public Notice of Suspension and Proposed Debarment. USAC maintains a list of persons and companies (see below) who have been suspended, along with a link to the notice on the FCC's website. The suspension announcement informs the suspended person or other interested parties that they have 30 days to oppose the proposed debarment.
- b) The second stage of this process is the actual debarment. The FCC will, absent extraordinary circumstances, provide notice of a decision to debar within 90 days of receiving any information from the person proposed for debarment. The notice will specify the duration of the debarment. USAC will maintain a list of persons and companies that have been debarred, along with a link to the announcement on the FCC's website.

3.5 Contractual Period.

The LPSD intends to award all items for an initial period, not to exceed thirty-six (36) months, with two 12-month voluntary extensions. Delays in awarding beyond the anticipated starting date may result in a change in the contract period. An award may be made for less than thirty-six (36) months if such a situation occurs.

3.6 Quantities.

LPSD has estimated quantities needed over five (5) years. These estimates are based on changing products during the contract's life, opening new sites, shifts in enrollments, and adding more end-user devices on the network. These estimates may increase or decrease as more educational technologies emerge.

3.7 Non-Exclusivity Clause.

This Agreement is non-exclusive. It shall not in any way preclude the LPSD from entering into similar agreements or arrangements with other Vendors or from acquiring the same, equal, or like goods or services from other entities or sources, including state contracts.

4 EVALUATION PROCESS

4.1 All responses received as a result of this RFP are subject to evaluation by the LPSD Evaluation Committee to select a Vendor to provide services and products as described in this RFP.

4.2 A committee whose members have expertise in various areas will evaluate proposals that meet the qualifications as described in this RFP. If required, written or oral discussions may be conducted with any or all the Vendors to decide the most cost-effective solution.

Mandatory Administrative Evaluation

An Administrative Evaluation Team will review all proposals to determine compliance with compulsory administrative requirements as specified in the RFP Bids found not to be compliant may be rejected from further consideration.

4.3 Discussions/Presentations

Written or oral discussions will be conducted with Vendors determined to be qualified for selecting the award. Written or oral discussions/presentations for clarifications may be conducted to enhance the LPSD's understanding of any or all components of the proposal submitted. LPSD reserves the right to conduct a Round 1 and Round 2 Evaluation. The same evaluation criteria will be used in both rounds.

4.4 Evaluation Criteria

Proposals that pass the preliminary screening and mandatory requirements will be evaluated on the information provided in the plan. The evaluation of each response will be based on its competence, compliance, format, and organization as it relates to the evaluation criteria below:

	Criteria	Maximum Score
1	Qualifications and Experience	20
2	Approach and Methodology	15
3	Proposed Technology/Solution and Perceived Value	15
4	Management Team Capabilities and Qualifications	20
5	Pricing	30
	Total	100

4.5 Cancellation.

The LPSD reserves the right to cancel any contract within thirty (30) days for a good cause.

5 PRICING

5.1 Lowest Corresponding Price.

Service providers must comply with the FCC rules for Lowest Corresponding Price (LCP). For this RFP, Lowest Corresponding Price (LCP) is defined as the lowest price that a service provider charges to nonresidential customers who are similarly situated to a particular applicant (school, library, or consortium) for similar services. See 47 CFR § 54.500.

A similarly situated applicant is located in the service provider's geographic service area (i.e., the area in which the service provider is seeking to serve customers with any of its Schools and Libraries (E-rate) Program services). See [First Report and Order](#), 12 FCC Rcd 8776, 9032, para. 486.

Similar services include those provided under a contract and those provided under Trump Tariff. First Report and Order, 12 FCC Rcd 8776, 9032, para. 485. [Fourth Order on Reconsideration](#), Report, and Order 13 FCC Rcd 5318, 5398, para. 133.

Service providers cannot charge applicants a price above the LCP for E-rate Program services. See 47 CFR § 54.511(b).

Further details on LCP may be obtained at USAC's website:

<http://www.usac.org/sl/service-providers/step02/lowest-corresponding-price.aspx>

5.2 Best and Final Offer.

LPSD reserves the right to conduct a BAFO with one or more Proposers determined by the evaluation committee to be susceptible of being selected for an award. If a BAFO is undertaken, the Vendor(s) selected will receive written notification of their selection, with a list of specific items to be addressed in the BAFO along with instructions for submittal. The BAFO negotiation may be used to assist in clarifying the scope of work or obtain the most cost-effective pricing available from the Proposers. The evaluation criteria for a BAFO will be the same as the evaluation used in the first assessment.

5.3 Tariffs, Inflation, and Manufacturer, Suggested Retail Pricing (MSRP).

The District is seeking unit pricing proposals for Category 2 E-rate eligible products and services during an uncertain economic climate due to pending Tariffs and a rising inflation rate. At the same time, the District desires a 36-month contract with two voluntary extensions.

The District realizes future increases in tariffs and inflation may lead to increased pricing by manufacturers, and vendors (resellers) may be hesitant to submit quotes for longer than 12-months or, in some cases, may not be able to honor the pricing for the length of the Agreement.

For these reasons, the District requires all pricing to include the MSRP. The initial MSRP will set the baseline price in the first year and be used to evaluate the impact of any future tariffs. If a manufacturer increases its MSRP during the life of any resulting contract, the Vendor may request an annual review of the unit pricing for the original item approved. The request must be sent in writing to the Director of Information Technology.

The annual review may only be requested if the proposal INCLUDES the original equipment manufacturer verification of the MSRP in the proposal being submitted in response to this RFP. If the proposal does not include the MSRP, consideration for the review will be denied by the District, and the original contract pricing will be used to apply for E-rate funding annually.

The request MUST be made in writing before December of the upcoming E-Rate funding year. If a price increase is validated in writing by the manufacturer and an increase in the MSRP is proven, the percentage of inflation between the baseline price established for E-Rate funding year 2022. The rate of increase will be used to determine the unit price for the upcoming E-Rate funding year.

If the Vendor is "white labeling" a product listed in a proposal, the MSRP procedure above will **not** apply.

5.4 Federal Funding.

For RFPs issued by LPSD representing items to be purchased using Federal funding, accepting, and signing this RFP form certifies that the Vendor is submitting a proposal. The names of officers, directors, and vendor employees do not appear on the EPLS. EPLS is the electronic version of the Lists of Parties Excluded from Federal Procurement and Non-procurement Programs (Lists), which identifies those parties excluded throughout the US Government (unless otherwise noted) from receiving federal contracts or certain subcontracts and from certain types of federal financial and nonfinancial assistance and benefits.

Unless otherwise specified by the LPSD in the RFP, prices must be total, including transportation prepaid by the Vendor submitting the offer to the destination and firm for acceptance for a minimum of 45 days. If accepted, costs must be firm for the contractual period unless an annual review validates an increase. Proposals other than Platform Delivery FOB destination may be rejected. As specified in the RFP, prices are to be proposed on a unit of measure requested, per item, per hour, per drop, etc.

6 OVERVIEW OF SERVICES.

- 6.1 The LPSD, aka the "District," would like to receive information and proposals for:
- 6.2 Category 2-Internal connections: Layer 3 switches, racks, access points, firewall, and cabling (Cat 6) to continue upgrading the Wi-Fi networking infrastructure in all school sites over the next 36 to 60 months and purchase 5-year new and renewal licenses.
- 6.3 The District also seeks 36-month manufacture support warranties for new and existing equipment. Additionally, the District is applying for Basic Maintenance and Managed Internal Broadband Services (MIBS).
- 6.4 This Request for Proposal (RFP) is issued to invite Vendors to submit information and proposal(s). Issuance of this RFP in no way constitutes a commitment by the District to select a Vendor and award a contract. The District reserves the right to accept or reject any proposals submitted. Acceptance of any proposal with contractual terms is dependent on the District School Board approval, E-Rate funding, and appropriation of funds by the District.
- 6.5 The proposal must guarantee performance sufficient to fulfill the needs of the District as requested within the RFP. After implementing the successful Vendor's proposal, if additional equipment, cabling, or labor is needed, the Vendor will bear all costs necessary to satisfy the requirements of this RFP.
- 6.6 It is the Vendor's responsibility to ensure that the equipment proposed meets the performance specifications of the manufacturer and the previously stated requirements. The District will not release the Vendor from the performance guarantee required above because of malfunctions or defects in equipment due to manufacturer error or flaws in the material or design.

6.7 Because of the diversity of possible solutions, the District asks for detailed proposals to accomplish the task. Specifications in this RFP are general and minimal to allow proposals to be as innovative as possible.

6.8 The LAFOURCHE PARISH SCHOOL DISTRICT requests a turn-key solution to purchase equipment and installation. A turn-key solution includes PROJECT MANAGEMENT, all applicable taxes, shipping costs, equipment installation, hardware configuration, any support warranties, licenses, and technical support, complete installation, and integration with the existing network where necessary. The turn-key solution may include cabling; however, the District reserves the right to consider cabling bids in the turn-key solution or separately.

The name of the contract or subcontractor performing the cabling work must be included in the proposal, and the bid must consist of the cabling company's reference, including direct contact information. Proposals not including this information will be disqualified from bidding.

All technology equipment included in any Vendor's proposal must be new and purchased from the manufacturer. No grey market, third party, or used equipment will be considered.

Proposals must include proof of authorization to resell and install the proposed products. Proposals that do not include the installation and configuration of the equipment offered will not be disqualified from bidding.

7 REQUIREMENTS.

7.1 Questions.

7.2 All questions must be emailed to the contact listed, and the email must contain an attachment on the company letterhead stating the issue(s). Vendors emailing questions in the body of an email will not receive a response. NO PHONE CALLS WILL BE ACCEPTED. ALL CORRESPONDENCE MUST BE IN WRITING.

8 MINIMUM CONTRACTOR QUALIFICATIONS.

8.1 The following skill sets, and qualifications must be provided. As a person may possess multiple areas of expertise, a Contractor must indicate the proposed resource and the work each will perform in a separate spreadsheet.

8.2 Each network staff assigned must pass the State Police Background check to gain access to our servers located in the secured computer room at the District Operation Center.

8.3 Fully qualified to participate in the E-Rate Program

8.4 Registered to do business in Louisiana and are in good standing with the Louisiana Secretary of State's Office

8.5 Technical support staff located in Louisiana

9 ACCESS POINTS

- 9.1 The District seeks Aruba **Access Points HPE Aruba models** R2H29A, Q9H63A, JZ337A, R4W44A, or equivalent. Do not quote any end-of-life models. The District plans to replace lower capacity access points. Vendors may propose distinct options.
- 9.2 A seating-to-AP ratio of 15:1 shall be applied to all classrooms.
- 9.3 To accommodate large-group testing, offices, large rooms, conference rooms, public areas, cafeterias, gyms, etc., shall have a seating-to-AP ratio of 15:1. The exact AP count requirement shall be determined by the District AFTER all proposals and pricing is reviewed. The District has limited resources to pay the non-discount share.
- 9.4 Access Points shall be installed in hallways and other areas where needed to provide the ability to roam anywhere within locations without losing connection.
- 9.5 Access points shall have a minimum of three transmitters, three receivers, and three 802.11ac spatial streams (4x4:3 MU/SU-MIMO).
- 9.6 All access points shall support dual-band, a two-radio operation such that 2.4 GHz and 5 GHz operations are supported concurrently.
- 9.7 The installed wireless access points shall simultaneously support advertising a minimum of seven SSIDs.
- 9.8 The installed solution shall support auto-channel selection for all access point radios and comply with US government Dynamic Frequency Selection (DFS) requirements.
- 9.9 The installed solution shall allow administratively defining the channels used for auto-assignment of both 2.4 GHz and 5 GHz operations.
- 9.10 The solution must support 40MHz-wide channels in 5GHz for 802.11n and 80MHz-wide channels for 802.11ac.
- 9.11 The installed system shall restrict the channels used for auto-channel assignment at both global and user-defined group levels.
- 9.12 The installed solution shall support auto-power and customized selection for access point radios.
- 9.13 The installed solution shall support load balancing wireless clients across multiple radios.
- 9.14 The installed solution must support AP enforced band steering between 2.4Ghz and 5Ghz bands.

- 9.15 The system shall be able to control IP multicast.
- 9.16 APS shall hand off IP traffic to the local Switch and not routed through the controller.
- 9.17 Wireless access points shall connect to the Wired Network with a minimum of a 1000BASE-TX full-duplex Ethernet.
- 9.18 Wireless access points shall support auto-provisioning via DHCP attributes or DNS queries, such that wireless controllers adopt access points and are fully functional without manual configuration.
- 9.19 All access points shall comply with 802.3at Power-over-Ethernet standards.
- 9.20 System design shall prevent user loss of connectivity in controller failure.
- 9.21 Access points shall support over-the-air packet captures without impairment or degradation of client services.
- 9.22 Access points shall support rogue access point detection without impacting client services.
- 9.23 Access Points in all recreational areas shall be installed within an enclosure capable of withstanding a direct hit by a hard or large ball. The cabinet shall not interfere with APs radio transmissions and must have an industrial design for durability, industrial-grade antenna connectors, and locking options.
- 9.24 Access Points shall have internal antennas unless otherwise approved by the District.
- 9.25 Access Points shall minimally support 802.11n simultaneously on both the 2.4 GHz and 5 GHz radios.
- 9.26 Access Points shall minimally Support 802.11ac Wave 1 on 5 GHz Radio.
- 9.27 Must include beam-forming functionality for at least 802.11 a/g/n/ac clients.
- 9.28 Must support minimally UNII-2 and UNII-2 Extended bands of 5 GHz.
- 9.29 Must incorporate radio resource management for power, channel, coverage hole detection, and performance optimization.
- 9.30 Must support Proactive Key Caching and other methods for fast, secure roaming.
- 9.31 Must support 802.11w Management Frame Protection.
- 9.32 Shall support locally significant certificates on the APs using a Public Key Infrastructure (PKI).

- 9.33 Must support the ability to serve clients and monitor the RF environment concurrently.
- 9.34 All sites requiring plenum-rated shall meet the UL2043 standard based on the on-site requirements.
- 9.35 Must support QoS.
- 9.36 The wireless system must be capable of client tracking rogue location and interference reporting.
- 9.37 The proposer shall provide the appropriate access point mounting (bracket and clip), as needed, for a ceiling grid or wall installation.

10 SYSTEM MANAGEMENT.

- 10.1 All proposed solutions shall provide comparable system management solutions.
- 10.2 The installed system shall provide a management application that allows a single point of configuration for the entire solution and a single point per Site.
- 10.3 The management application shall support administrative access by multiple users simultaneously.
- 10.4 The management application shall support finding wireless host information by MAC address and IP address.

11 SWITCH OPTIONS

- 11.1 All switches listed below shall be made available as a part of this RFP for the contract term. The selected Vendor shall make available additional switches, modules, products, and services not specified that may be required to meet the needs of the District for the term of the contract. Any solution offered must be interoperable with existing networking equipment and other IP standards-based solutions. Anyone or a combination of switches may be selected for implementation.
- 11.2 The District seeks bids for HPE Aruba switches models JL255A, JL256A, JL075A, JL725A, JL727A, JL666A, JL662A, JL665A, JL702A, or equivalent. Additionally, the District will need HPE Aruba switch accessories JL085A, JL602A, or equivalent. HPE Aruba accessories needed are Q9G71A, JW052A, JW053A, JW054A, JW055A, or equivalent.
- 11.3 Layer 3 Fiber aggregation switches (48 and 24 port options) or equivalent. Please quote SFPs for each proposed model switch. All cables, fiber jumpers, patch cords, patch panels, etc., shall be provided as required to connect the proposed switches model.
- 11.4 Five-year licenses and 3-year support warranties are requested, if applicable. Must include a minimum of:
- 11.5 Memory Processing:

Lafourche Parish School District RFP E-Rate
(2022)

11.5.1 P2020 Dual Core @ 1.2 GHz, 4 GB DDR3 SDRAM, 1 GB SD Card

11.5.2 Dual ARM Cortex A9 @ 1 GHz, 2 GB DDR3 SDRAM; Packet buffer size: 13.5 MB

11.6 I/O Ports

11.6.1 24 RJ-45 autosensing 10/100/1000 ports (IEEE 802.3 Type 10BASE-T, IEEE 802.3u

11.6.2 100BASE-TX, IEEE 802.3ab Type 1000BASE-T); Duplex: 10BASE-T/100BASE-TX: half or full

11.6.3 1000BASE-T: full only; Ports 1 - 24 support MACSec Supports a maximum of 4 SFP+ ports or 1

11.6.4 40GbE ports, with optional module 1 open module slot

11.6.5 Supports a maximum of 4 SFP+ ports or 1 40GbE port, with optional module

11.7 Additional ports and slots

11.7.1 1 stacking module slot

11.7.2 1 RJ-45 serial console port

11.7.3 1 RJ-45 out-of-band management port

11.7.4 1 dual-personality (RJ-45 or USB micro-B)

11.8 Performance

11.8.1 **1000 Mb Latency** < 2.8 μ s (FIFO 64-byte packets)

11.8.2 **10 Gbps Latency** < 1.8 μ s (FIFO 64-byte packets)

11.8.3 **40 Gbps Latency** < 1.5 μ s (FIFO 64-byte packets)

11.8.4 **Throughput** up to 95.2 Mpps (64-byte packets)

11.8.5 Routing/Switching

11.8.6 capacity

11.8.7 160 Gbps

11.8.8 Switch fabric speed **169 Gbps**

11.8.9 **Routing table size** 10000 entries (IPv4), 5000 entries (IPv6)

12 FIBER SWITCH MODULE OR CABLE REPLACEMENT OPTION.

12.1 All uplinks from the edge switches shall equal or exceed the proposed Switch's capacity (s). Should a fiber run to an IDF exceed the industry standard acceptable length for the throughput.

- 12.2 Provide an opportunity to aggregate a fiber run to a remote location and add a switch module as needed to ensure maximum throughput on the uplink from the new IEEE 802.3at PoE+ switches to the Switch. This process may include rerouting or adding additional fiber as needed. See the LPSD Technology Infrastructure Standards - Version 2 for details on Fiber Cable and Fiber installation requirements.
- 12.3 A single 10G uplink shall not exceed 48 total copper ports. If multiple switches or IDF cabinets are connected, the total port count shall not exceed the 48 total copper port maximum.
- 12.4 Provide an option to replace the fiber to a remote location if this option is more financially beneficial for the District.

13 FIREWALL AND E-RATE ELIGIBLE COMPONENTS

- 13.1 Currently, the District has a bundled firewall with the Internet Service provider. However, the District is seeking quotes for two firewalls to determine if it is more efficient to load balance traffic with two District-owned firewalls than having the ISP provide the bundled firewall where all traffic flows to a single point.
- 13.2 The District is open to Vendors proposing any 20 GIGS firewalls but prefers a Palo Alto-5220 or equivalent. A cost allocation of ineligible components should appear on the pricing form

14 UNINTERRUPTIBLE POWER SUPPLY (UPS)

- 14.1 The District requests American Power Supply Smart models 1550, 2200, 3000 Smart equivalent UPSs. Vendors may offer various capacities.

15 CABLING

- 15.1 The District seeks bids for cabling. The District will need to upgrade cabling to meet any new wireless equipment installed. In some cases, fiber will need to be run or replaced to connect or multiple-level buildings.
- 15.2 All cabling must be GREEN Copper Ethernet Category 6. Proposals must include the name of the company licensed by the Louisiana Contractor's Board that will perform any cabling needed. All cabling from the IDFs to MDFs should be 10 GIG single-mode fiber with LC connectors.
- 15.3 In some cases, the Vendor may have to remove old cabling. This District understands this cost will be the responsibility of the LPSB. However, the Vendor shall not perform any work that the District does not previously authorize.
- 15.4 The District is not seeking bids to purchase the wire only. The District is seeking bids for wiring with installation.

16 MANAGED INTERNAL BROADBAND SERVICES (MIBS)

- 16.1 The District desires a third party to manage District-owned E-Rate Eligible Network components. Please see a list of the equipment for which support is being sought. Vendors are required to fully explain the formula for determining the monthly cost for MIBS and the services that are included.
- 16.2 **Annually, the equipment list may change as items are added and removed from the network.**
- 16.3 Access points used in a local area network (LAN) or wireless local area network (WLAN) environment (such as wireless access points)
- 16.4 Antennas, connectors, and related components used for internal broadband
- 16.5 Firewall services and components separate from basic firewall protection provided as a standard component of a Proposer's Internet access service
- 16.6 Switches
- 16.7 Routers
- 16.8 Uninterruptible Power Supply (UPS)/Battery Backup
- 16.9 Wireless controller systems
- 16.10 The District desires two separate quotes for MIBS to include cabling and MIBS without cabling.
- 16.11 Software eligible for components on E-Rate eligible services list used to distribute high-speed broadband throughout school buildings and libraries

17 SOFTWARE, SUPPORT, LICENSES, WARRANTY.

- 17.1 The Vendor shall offer software that provides ease of management of networking devices. The software should be requested under the same category as the associated equipment being installed or obtained (e.g., Licenses, Operating). A cost-allocation must be shown on the pricing form for partially or ineligible products.

18 RENEWAL OF CURRENT LICENSES

- 18.1 The District is seeking pricing to renew Aruba licenses for 5-years.
- 18.2 For any proposed software, provide a detailed functional description of the software modules and quantity of each of the software modules, the unit price of the software modules, the unit price of any annual maintenance and support, or any other reoccurring cost and a total price of the software.

18.3 Indicate which components (hardware, software, and services) are mandatory for the proposed solution. If optional, clearly state what functionality of the proposed solution would be omitted unless the component is included in the proposed solution.

19 PROJECT PLAN MANAGEMENT.

19.1 Contractor shall provide, at a minimum, the following project management functions:

19.2 Provide Project Management

The Contractor will provide day-to-day project management using best management practices for all tasks and activities necessary to complete the Statement of Work.

19.3 Provide a Project Work Plan

The Contractor shall develop and maintain a Project Work Plan, which breaks down the work to be performed into manageable phases, activities, and tasks as appropriate. The work plan will identify activities/tasks to be performed, project personnel requirements (both LPSD and Contractor), estimated workdays/personnel hours to complete, expected start and completion dates. Scheduled completion dates for each deliverable shall specifically be included. Written concurrence of both parties will be required to amend the Work Plan. The Project Work Plan shall be approved by LPSD before project payments are made.

19.4 Provide Project Progress Reports

The Contractor shall submit monthly progress reports signed by the Contractor's Project Manager to LPSD no later than ten days after the close of each calendar month. Each progress report shall describe the status of the Contractor's performance since the preceding report, including the products delivered, descriptions of problems encountered with a plan for resolving them, the work to be accomplished in the coming reporting period, and identifying issues requiring management attention, particularly those which may affect the scope of services, the project budget, or the deliverables to be provided by the Contractor. Each report shall identify activities by reference to the Project Workplan.

19.5 Provide Time Sheets

Accompanying each Progress Report, the Contractor shall submit documents such as timesheets identifying the individual's name performing the work to the District.

19.6 The Vendor shall submit asset ledgers to the District upon completion of work at each Site. Asset ledgers must comply with all E-Rate rules. (e.g., make, model, serial number, the reference number of invoice, and physical location of each piece of equipment sold and installed.)

19.7 Asset Tagging and labeling of the equipment is critical during an E-Rate audit. The Vendor will apply the labels and work with the District to create the correct labeling. In some cases, the District will supply the asset tags.

20 RENEWAL OF LICENSES (INTERNAL CONNECTIONS)

20.1 This District is seeking 5-year *renewal licenses* of Aruba Central Management for 505 Access Points and renewal licenses for Aruba 2930F 48G+POE Switches.

21 TRAINING.

21.1 Training shall be provided to the District on all installed equipment and software.

21.2 The cost of training shall be included in the total price of the proposal.

21.3 The Vendor shall transfer knowledge to LPSD Information Technology staff on all installed hardware/software solutions offered.

21.4 The Vendor shall provide an online training course for each hardware/software solution provided.

22 ORDER OF INSTALLATIONS.

22.1 LPSD shall specify and provide the installation sequence order of all sites.

22.2 The Vendor shall install sites in the order as specified by LPSD.

22.3 The District will require multiple sites to be installed simultaneously to meet the completion dates.

22.4 The number of sites to be installed at any time may vary during the project and shall depend on the acceptance of other completed sites and the Approval to Proceed by LPSD.

23 ON-SITE REQUIREMENTS.

23.1 All Vendors shall sign in at the principal office of the Site before beginning activities. Site credentials may be issued and required to be displayed at all times.

23.2 All sites must be thoroughly cleaned each day and placed back in the original order. The work area shall remain clean at all times.

23.3 Shipping boxes and other trash and debris shall be removed from the Site each day and disposed of off-site.

23.4 Dumpsters belonging to the Site or located in the surrounding area shall not be used.

24 INTERACTION WITH STUDENTS

24.1 *** ANY INTERACTION WITH STUDENTS BY THE VENDOR and ANY REPRESENTATIVE IS STRICTLY PROHIBITED.

- 24.2 The Vendor is expected to supervise and exercise control over any employee or subcontractor employed and shall be held responsible for the actions and activities of both employees and subcontractors.
- 24.3 While working on-site at a District school, annex, or another student educational facility, the Vendor, its personnel, and subcontractor(s) staff must wear identification badges or a uniform with a logo identifying the company at all times when working on any LPSD property.
- 24.4 A Vendor shall not enter any District site without a scheduled visit. The visits will be scheduled by the Director of Technology or their designee.

25 CUSTOMIZED PROPOSALS AND PRICING CLAUSES.

- 25.1 Understanding that the responses as initially submitted may or may not completely meet the needs of the District, the LPSD reserves the right to work with one or more selected proposers to customize and refine their proposals as a part of the selection process. This process includes, but is not limited to, the refinement, addition, change, and deletion of products and services, as desired by the District. This clause allows the District to make the most favorable proposal(s) and customize it to serve the needs of the District best.

26 PROPOSAL PRICE FORMAT REQUIREMENTS FOR ALL OPTIONS.

- 26.1 Separate costs for travel and expense charges are not allowed at any time.
- 26.2 Any cost not specified shall not be considered or paid by the LPSD.
- 26.3 All pricing shall be provided as options selected anytime during the contract term.
- 26.4 Pricing shall be listed by the following categories, including unit price and extended cost.
- 26.5 ALL Proposals Must include the pricing form. The pricing form MUST appear in the last section of the proposal and be clearly labeled "PRICING."

27 DEADLINES.

- 27.1 Below is the Event Calendar. Not meeting these requirements will disqualify a Vendor from bidding.

28 EVENT CALENDAR

EVENT	DATE	TIME	LOCATION
RELEASE RFP	JANUARY 10, 2022	4:00 P.M. (CST)	ADVERTISEMENTS, CENTRALBIDDING.COM EPC PORTAL
INQUIRY OPENS	JANUARY 13, 2022	9:00 A.M. (CST)	jtobias@mylpsd.com
INQUIRY CLOSSES	FEBRUARY 11, 2022	4:00 P. M. (CST)	jtobias@mylpsd.com
SUBMISSION DEADLINE	FEBRUARY 14, 2022	2:00 P.M. (CST)	SCHOOL BOARD OFFICE 701 EAST 7 TH ST. THIBODEAUX, LA. 70301
PUBLIC BID OPENING	FEBRUARY 14, 2022	2:00 P.M. (CST)	SCHOOL BOARD OFFICE 701 EAST 7 TH ST. THIBODEAUX, LA. 70301

29 PRICING FORM INTERNAL CONNECTIONS

PRODUCT OR SERVICE	MAKE AND MODEL	QTY	UNIT PRICE	INSTALL PER ITEM	MSRP	E-Rate ELIGIBLE, INELIGLE, COST ALLOCATION	EXTENDED COST	REFERENCE PAGE NUMBER IN PROPOSAL OR WEBLINK WITH SPECIFICATIONS
Switches HPE Aruba 24 and 48 Port or Equivalent								
HPE Aruba JL255A or equivalent								
HPE Aruba or equivalent JL256A								
HPE Aruba or equivalent JL725A								
HPE Aruba or equivalent JL725A								
HPE Aruba or equivalent JL666A								
HPE Aruba or equivalent JL662A								
HPE Aruba or equivalent JL665A								
HPE Aruba or equivalent JL702A								
HPE Aruba or equivalent Accessory JL085A								
HPE Aruba or equivalent Accessory JL602A								

Lafourche Parish School District RFP E-Rate Category 2 (2022)

Firewall	MAKE AND MODEL	QTY	UNIT PRICE	INSTALL PER ITEM	MSRP	E-Rate ELIGIBLE, INELIGLE, COST ALLOCATION	EXTENDED COST	REFERENCE PAGE NUMBER IN PROPOSAL OR WEBLINK WITH SPECIFICATIONS
Pal Alto PA-5220 or equivalent								
Software Option 1								
Software Option 2								
Software Option 3								
Software Option 4								
Software Option 5								
Access Points								
HPE Aruba R2H29A or equivalent								
HPE Aruba Q9H63A or equivalent								
HPE Aruba JZ337A or equivalent								
HPE Aruba R4W44A or equivalent								
HPE Aruba Accessories or Equivalent								
Model HPE Aruba Q9G71A or equivalent								
Model HPE Aruba JW052A or equivalent								
Model HPE Aruba JW053A or equivalent								

Lafourche Parish School District RFP E-Rate Category 2 (2022)

CONTINUED	MAKE AND MODEL	QTY	UNIT PRICE	INSTALL PER ITEM	MSRP	E-Rate ELIGIBLE, INELIGLE, COST ALLOCATION	EXTENDED COST	
Model HPE Aruba JW054A or equivalent								
Model HPE Aruba JW055A or equivalent								

Lafourche Parish School District RFP E-Rate Category 2 (2022)

30 MANAGED INTERNAL BROADBAND SERVICES (MIBS)

PLEASE SEE THE LIST OF EQUIPMENT BELOW	MONTHLY COST (FOR ALL ELIGIBLE SITES (SCHOOL AND DATA CENTER ONLY)	COST ALLOCATION IF REQUIRED	TOTAL ANNUAL COST
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Make	Model	SKU	Description	APPOXIMATE QTY.	NOTE
Aruba	505 AP	R2H29A	Access Points	928	
Aruba	205 AP	JW205A	Access Points		
Aruba	515 AP	Q9H63A	Access Points	372	
Juniper	Firewall		Firewall	PLANNED PURCHASE	
Dell	EMC PowerSwitch - N2048P	N2048P	Swiches	232	BEING PHASED OUT
Dell	EMC PowerSwitch - N2024P	N2024P	Switches	105	BEING PHASED OUT
Aruba	2930F 24P OR EQUIVALENT	JL255A#ABA	Switches	70	
Aruba	2930F 48P OR EQUIVALENT	JL256A#ABA	Switches	PLANNED PURCHASE	
Dell	EMC PowerSwitch - N4064F	N4064F	Switches	31	

Additional Items will be added for FY 2022

Please visit <https://docs.fcc.gov/public/attachments/DA-18-1173A1.pdf> to download and E-Rate Eligible Product and Service List. Each Site MUST be priced on a separate form.

31 RENEWAL OF LICENSES FOR EXISTING EQUIPMENT

PRODUCT OR SERVICE	MAKE AND MODEL	QTY	UNIT PRICE	Install Per Item	MSRP	E-RATE ELIGIBLE, INELIGIBLE, COST ALLOCATION	EXTENDED COST	REFERENCE PAGE NUMBER IN PROPOSAL OR WEBLINK WITH SPECIFICATIONS

32 CERTIFICATION REGARD LOBBYING

CERTIFICATION REGARDING LOBBYING

CERTIFICATION FOR CONTRACTS, GRANTS, AND COOPERATIVE AGREEMENTS

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated-funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of Congress, or an employee of a member of congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative Agreement.
2. If any funds other than Federal-appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a member of Congress, an officer or employee of Congress, or an employee of a member of congress in connection with this Federal contract, grant, loan, or cooperative Agreement, the undersigned shall complete and submit Standard Form-LLL, Disclosure Form to Report Lobbying, in accordance with its instructions.
3. The undersigned shall require that the language of this certification is included in the award documents for all sub-awards at all tiers (including sub-contracts, sub- grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly.
4. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into the Agreement. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, US Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

By _____ Date: _____
(Signature of Official (Executive Director)Authorized to Sign Application)

By _____ Date: _____
(Signature of Official (Chief Financial Officer) Authorized to Sign Application)

For: E-Rate Project

Title of Grant Program E-RATE project 2022

33 CERTIFICATE OF INDEPENDENT PRICE DETERMINATION

Both an RFP agency authority and the Vendor (offeror) shall execute this Certificate of Independent Price Determination.

(Name of Vendor)

Jennifer Tobias, Procurement Director LPSD
(Name of RFP Authority)

(A) By submission of this offer, the offeror certifies and in the case of a joint offer, each party thereto certifies as to its organization, that in connection with this procurement:

- (1) The prices in this offer have been arrived at independently, without consultation, communication, or Agreement, to restrict competition, as to any matter relating to such prices with any other offeror or with any competitor.
- (2) Unless otherwise required by law, the prices which have been quoted in this offer have not been knowingly disclosed by the offeror and will not knowingly be disclosed by the offeror prior to opening in the case of an advertised procurement, or prior to award in the case of a negotiated procurement, directly or indirectly to any other offeror or to any competitor; and
- (3) No attempt has been made or will be made by the offeror to induce any person or firm to submit or not to submit an offer to restrict competition.

(B) Each person signing this offer on behalf of the Vendor certifies that:

- (1) He or she is the person in the offeror's organization responsible within the organization for the decision as to the prices being offered herein and has not participated, and will not participate, in any action contrary to (A)(1) through (A)(3) above; or
- (2) He or she is not the person in the offeror's organization responsible within the organization for the decision as to the prices being offered herein, but that he or she has been authorized in writing to act as agent for the persons responsible for such decision in certifying that such persons have not participated and will not participate, in any action contrary to (A)(1) through (A)(3) above, and as their agent does hereby so certify; and he or she has not participated, and will not participate, in any action contrary to (A)(1) through (A)(3) above.

To the best of my knowledge, this Vendor, its affiliates, subsidiaries, officers, directors, and employees are not currently under investigation by any governmental agency and have not in the last three years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding on any public contract, except as follows:

Signature of Vendor's
Authorized Representative

Title

Date

In accepting this offer, the SFA certifies that no representative of the SFA has taken any action which may have jeopardized the independence of the offer referred to above.

Signature of RFP
Authorized Representative

Title

Date

Note: Accepting a Proposer's offer does not constitute an award of the contract.

34 CERTIFICATION OF COMPLIANCE: FCC NO. 21-86

National Security Threats to the Communications Supply Chain Through FCC Programs

The first certification affirms compliance with Section 54.9 prohibition on USF support to purchase, obtain, maintain, improve, modify, operate, manage, or otherwise support equipment or services produced or provided by the covered companies.

The second certification affirms compliance with Section 54.10, which prohibits the use of any federal subsidies on any communications equipment and services on the [Covered List](#).

- [Section 54.9](#): *I certify that no universal service support has been or will be used to purchase, obtain, maintain, improve, modify, or otherwise support any equipment or services produced or provided by any company designated by the Federal Communications Commission as posing a national security threat to the integrity of communications networks or the communications supply chain since the effective date of the designations.*
- [Section 54.10](#): *I certify that no Federal subsidy made available through a program administered by the Commission that provides funds to be used for the capital expenditures necessary for the provision of advanced communications services has been or will be used to purchase, rent, lease, or otherwise obtain any covered communications equipment or service, or maintain any covered communications equipment or service previously purchased, rented, leased, or otherwise obtained, as required by 47 CFR § 54.10.*

I certify the proposal being submitted to Lafourche Parish for E-Rate equipment complies with Section 54.9 and 54.10 of FCC Order 21-86 (National Security Threats to the Communications Supply Chain Through FCC Programs)

(Signature of Official (Executive Director) Authorized to Sign Application) Date: _____

Title of Gran